



ESGeo
Sustainability
Intelligence

webinar
**ESG DIGITAL
PLATFORM**

Glovedì 28 maggio, ore 15

FACT SHEET



Inspiring Trust. Globally.

2004

Year Founded

>25%

Growth Rate (CAGR)

Supporting both
Fortune 500 and
Midmarket

>€200m

Turnover

+2000

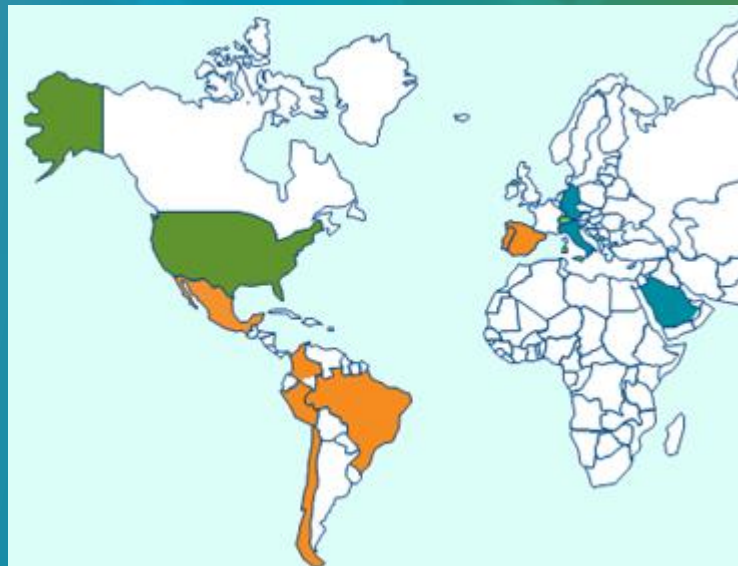
Employees

OUR MISSION

Improve the quality of life of our clients and our clients' customers by **leveraging technology to create digital business ecosystem** (platform-led business model)

+12

INDUSTRIES



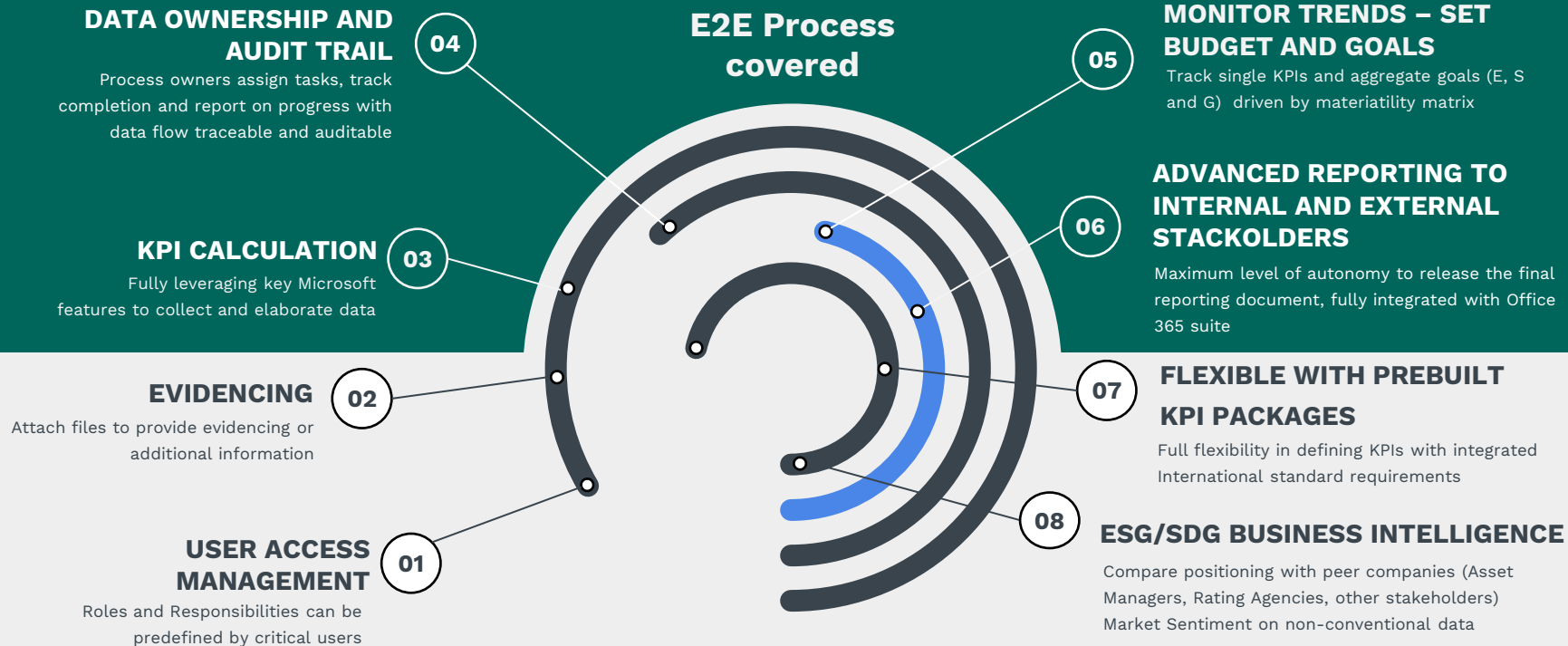
A VALUE-ADD PARTNER ECOSYSTEM



ESGeo is on Marketplace Microsoft IP Co-sell



E2E Process covered

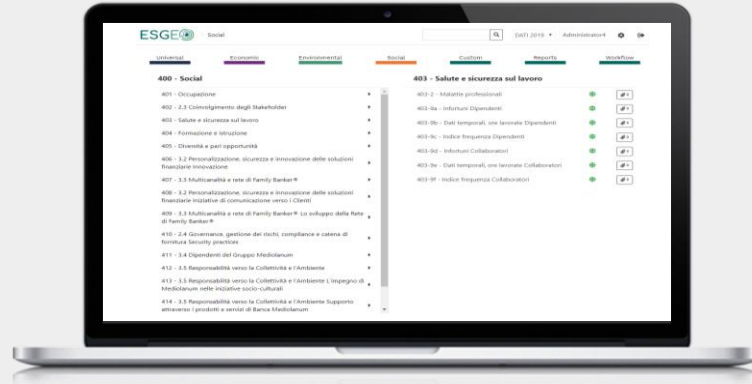


Data Collection

A Unique Portal



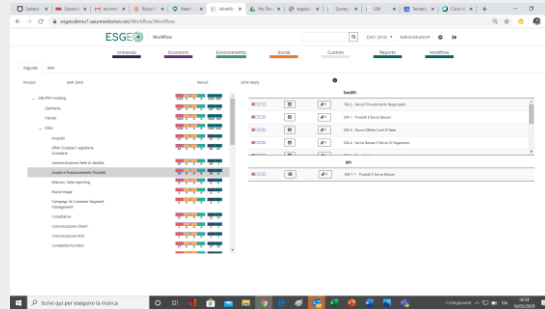
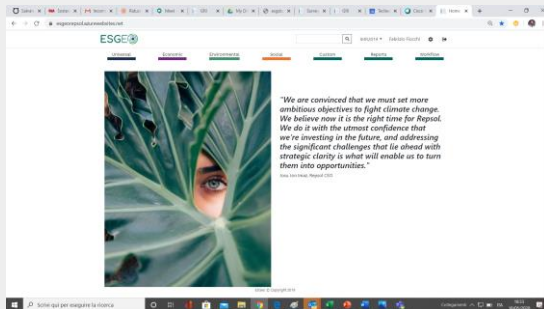
Dashboard view of your sustainability metrics



Workflows



Efficiently assign, monitor and approve reports.

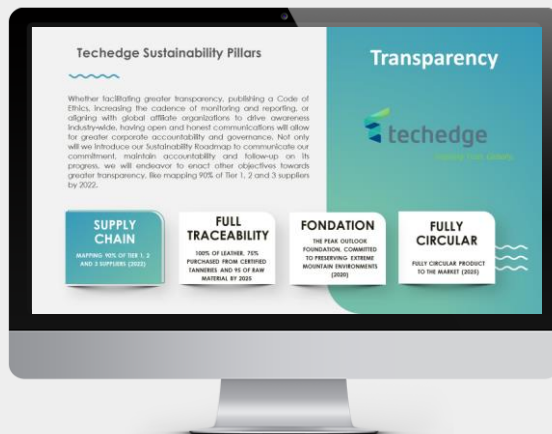


Reporting

Integrate Reporting tool linked to Data Collection



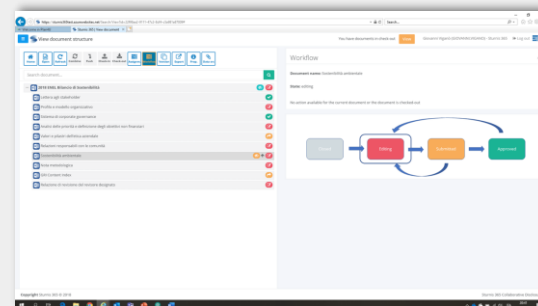
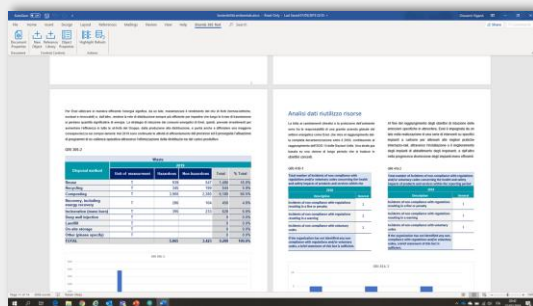
Multiple office documents can be created and managed simultaneously





FULL TRACEABILITY



Full audit and traceability in multi-contribution KPIs



Home page – can be personalized for each user

IMR2019 ▾ Fabrizio Fiocchi ⚙️ ↗

Universal

Economic


Environmental

Social

Custom

Reports

Workflow



"We are convinced that we must set more ambitious objectives to fight climate change. We believe now it is the right time for Repsol. We do it with the utmost confidence that we're investing in the future, and addressing the significant challenges that lie ahead with strategic clarity is what will enable us to turn them into opportunities."

Josu Jon Imaz, Repsol CEO

Point of View



Fact Quality

n.westeurope.cloudapp.azure.com/ESGeo-DEMO/FactQuality/FactQuality

francesco.r... Qui UBI Companies | LinkedIn EsGeo FS Inbox | Sales Navig... ESGeo demo Welcome in Plan4U Webcam Tonale - P... Lavazza-TARA - 05...

ESGEO

Universal

Actual 2019

Giovanni Viganò

Universal

Economic

Environmental

Social

Custom

Reports

Workflow

102 - General Disclosures

102-12 - Sottoscrizione o adozione di codici di condotta, principi, iniziative, convenzioni internazionali adottate nella gestione del personale, sviluppati esternamente all'organizzazione.

Process: Actual 2019

Organization Unit: Org Unit 1

Period: 2019 Yearly

Month: Dec

102-12-1-TESTO

XXXX

102-12-2-Commentare eventuali iniziative, fattori o tendenze che possono aver influenzato i risultati

102-12-3-Indicare le metodologie, i criteri e/o gli strumenti di calcolo utilizzati, le fonti dei dati e i limiti dell'ambito

102-12-4-Verifiche e controlli (ad esempio analisi dei dati, revisione delle raccolte di dati, analisi delle tendenze, ecc.)

Organization unit

---- Org Unit 1

Holding

-- ADJ Holding

-- Company 1

---- Org Unit 1

---- Org Unit 2

-- Company 2

---- Org Unit 3

---- Org Unit 4

Risk Evaluation

ESGEO

Universal

102-12 - Sc

102-12-1-TESTO

XXXX

102-12-2-Comm

102-12-3-Indicare le metodologie, i criteri e gli strumenti di calcolo utilizzati, le fonti dei dati e i limiti dell'analisi

102-12-4-Verifiche e controlli (ad esempio analisi dei dati, revisione delle raccolte di dati, analisi delle tendenze, ecc.)

Atto L2010

Gianni Viganò

Workflow

Organization unit

---- Org Unit 1

Period

Dec

Risk Evaluation

Risk Evaluation

Absent

Moderate

Medium

High

0

Do you consider actions to limit the risk related to the KPI?

Yes

No

0

Attachments



vm-ar-uplan.westeurope.cloudapp.azure.com/ESGeo-DEMO/GRI/GRI

Inbox – francesco.r...

Qui UBI

Companies | LinkedIn

EsGeo FS

Inbox | Sales Navig...

ESGeo demo

Welcome in Plan4U

Webcam Tonale - P...

Lavazza-TARA - 05...

Attachment

102-12 - Sottoscrizione o adozione di codici di condotta, principi, iniziative, convenzioni internazionali adottate nella gestione del personale, sviluppati esternamente all'organizzazione. 0

TESTO 0

Commentare eventuali iniziative, fattori o tendenze che possono aver influenzato i risultati 0

Indicare le metodologie, i criteri e/o gli strumenti di calcolo utilizzati, le fonti dei dati e i limiti dell'ambito 0

102-12 - Sottoscrizione o adozione di codici di condotta, principi, iniziative, convenzioni internazionali adottate nella gestione del personale, sviluppati esternamente all'organizzazione.

Attachments

Description	OrgUnit	Filename
<div>Description</div>	<div>Holding</div>	<div><div>+</div><div>📁</div><div>🗑️</div></div>

+

🚫

102-41 - Percentuale dei dipendenti

GRI 300 - Environmental



> Environmental

Actual 2019 ▾

Giovanni Viganò



Universal

Economic

Environmental

Social

Custom

Reports

Workflow

Tasks



20/11/2019 - Please insert data of **302-4-1 \ Sostituzione degli apparati illuminanti con nuova tecnologia LED, ecc.** for ADJ Holding ▶

Last modified



306-2-1 \ Reuse on 27/11/2019 ▶

306-2-2 \ Reuse on 27/11/2019 ▶

300 - Environmental

302 - Energy ▶

303 - Water and Effluents ▶



305 - Emissions ▶



306 - Effluents and Waste ▶

307 - Environmental Compliance ▶

308 - Supplier Environmental Assessment ▶

306 - Effluents and Waste

306-1 - Scarico di acqua totale, per qualità e destinazione  

306-2 - Peso totale dei rifiuti suddiviso per tipologia e metodo di smaltimento  

306-3 - Significant spills  

Quantitative KPI

Universal

Economic

Environmental

Social

Custom

Reports

Workflow

301 - Materials

301-1FA - Materials used by weight or volume

Process: FA2018

Organization Unit: ADJ

Period: 2018

KPI	Unit of Measurement	2018		
		Utilizzati (t)	Riciclati (%)	Utilizzati (t)
Rottame	n	2,759,097.00	100.00	2,71
Lonato (rottame)	n	1,287,080.00	100.00	1,19
Calvisano (rottame)	n	492,135.00	100.00	40
Riesa (rottame)	n	979,882.00	100.00	1,09
Additivi (1)	n	23,632.00	0.51	2
Lonato (additivi)	n	11,024.00	0.00	
Calvisano (additivi)	n	2,944.00	0.00	
Riesa (additivi)	n	9,664.00	1.54	
Calce	n	97,813.00	0.10	10
Lonato (2) (calce)	n	45,674.00	0.29	
Calvisano (calce)	n	15,837.00	0.00	
Riesa (calce)	n	36,302.00	0.00	
Ferroleghie	n	35,219.00	0.00	3
Lonato (ferroleghie)	n	16,832.00	0.00	
Calvisano (ferroleghie)	n	5,032.00	0.00	
Riesa (ferroleghie)	n	13,355.00	0.00	
Refrattari	n	17,474.00	4.96	1
Lonato (refrattari)	n	6,679.00	0.00	
Calvisano (refrattari)	n	4,237.00	0.00	
Riesa (refrattari)	n	6,558.00	14.88	
Ossigeno (Sm3)	n	70,674,475.00	0.00	69.11



Organ

ADJ F



EDIT



Attachment

901-3 - Comunicati e disposizioni 16

Comunicati

Gennaio

(specificare la data e il Paese) e

Comunicati

Febbraio

(specificare la data e il Paese) e

Comunicati

Marzo

(specificare la data e il Paese) e

Comunicati


































Aprile

(specificare la data e il Paese) e

901-3 - Comunicati e disposizioni

Attachments

Description	OrgUnit	Filename		
Return to	Nimbl	Return to Office Memo.docx		
Return to	Nimbl	Return to Work Plan - NIMBL (002).pptx		
6/3/2020	Italia	Ven 6 mar 2020.pdf		
28/2/202	Italia	Ven 28 feb 2020.pdf		
21/2/202	Italia	Ven 21 feb 2020.pdf		
22/2/202	Italia	Sab 22 feb 2020.pdf		

Metodologie, criteri e/o strumenti di calcolo utilizzati, fonte di dati e perimetro degli stessi	
<p>Paragraph                                 </p> <p>Scenario 2</p> <p>Possible direct exposure Came to work Has Symptoms Company Location</p> <p>Direct the employee to take a mandatory 14 day quarantine.</p> <p>If employee is sick he/she needs to stay at home and focus on healing.</p> <p>Is the employee able to WFH when he/she is feeling better? If so, direct WFH for remaining quarantine period and charge work as normal.</p> <p>If employee is initially sick and then unable to work from home when he/she is feeling better the employee will need to charge FTO/PTO.</p> <p>Suggest that the employee to call their doctor</p>	<p>Scenario 3</p> <p>Single COVID-19 confirmed case Came to work Company Location</p> <p>Direct the employee to take a mandatory 14 day quarantine.</p> <p>If employee is sick he/she needs to focus on healing.</p> <p>Is the employee able to WFH when he/she is feeling better? If so, direct WFH.</p> <p>The employee needs to contact HRBP/Company Benefits ASAP.</p> <p>What was last day in office?</p>

Final document export on InDesign, Word, Powerpoint, Excel, etc



Data src

Search document...



—	 repsol 2017_sustainability_report	
	 Main figures and indicators	 
	 2. Our Company	 
	 3. Sustainability	  
	 4. Climate change1	  
	 5. People1	 
	 6. Safe operation1	 
	 7. Environment1	 
	 Innovation	
	 and technology	 
	 9. Ethics and compliance	 
	 Appendix	 

Export Document

Document name: repsol 2017_sustainability_report

Remove completely
start/end nodes

☐

Proceed with document export...

Proceed with document export...

Word

InDesign

Workflow – View by organization

OrgUnits GRIs

Process: Actual 2019 Period: 2019 Yearly Month: Dec



— Holding

1705 0 0 1705 12

ADJ Holding

341 0 0 341 1

— Company 1

682 0 0 682 11

Org Unit 1

341 0 0 341 10

306-1 - Scarico di acqua totale, per qualità e destinazione



306-2 - Peso totale dei rifiuti suddiviso per tipologia e metodo di smaltimento



306-2-1 - Reuse Pericolosi



306-2-10 - Deep well injection Non Pericolosi



306-2-11 - Incineration Pericolosi



306-2-12 - Incineration Non Pericolosi



306-2-2 - Reuse Non Pericolosi



306-2-3 - Recycling Pericolosi



306-2-4 - Recycling Non Pericolosi



306-2-5 - Composting Pericolosi



306-2-6 - Composting Non Pericolosi



Org Unit 2

341 0 0 341 1

+ Company 2

682 0 0 682 0

Org Unit 1 -- 306-2 - Peso totale dei rifiuti suddiviso per tipologia e metodo di smaltimento

EDITING

SUBMITTED

Search:

KPI	Value	Text
306-2-1 - Reuse Pericolosi	6.0000	
306-2-2 - Reuse Non Pericol...	2.0000	
306-2-3 - Recycling Pericolosi	2.0000	
306-2-4 - Recycling Non Peri...	3.0000	
306-2-5 - Composting Peric...	100.0000	
306-2-6 - Composting Non ...	50.0000	
306-2-7 - Recovery Pericolosi	6.0000	
306-2-9 - Deep well injectio...	0.0000	

Showing 1 to 8 of 8 entries

Previous

1

Next

Workflow – View by KPI

OrgUnits

GRI

Process: Actual 2019 Period: 2019 Yearly Month: Dec



+ 100 - Universal	240	0	0
+ 200 - Economic	80	0	0
- 300 - Environmental	760	0	0
+ 302 - Energy	205	0	0
+ 303 - Water and Effluents	35	0	0
- 306 - Effluents and Waste	80	0	0
+ 306-1 - Scarico di acqua totale, ...	20	0	0
- 306-2 - Peso totale dei rifiuti su...	60	0	0

ADJ Holding			
Org Unit 1			
Org Unit 2			
Org Unit 3			
Org Unit 4			

306-2-1 - Reuse
306-2-2 - Reuse
306-2-3 - Recycling
306-2-4 - Recycling
306-2-5 - Composting

Peso totale dei rifiuti suddiviso per tipologia e metodo di smaltimento

Search:

Organization Unit	Value	Text
ADJ Holding	1000.0000	
Org Unit 1	169.0000	- - - - -

Showing 1 to 2 of 2 entries

Previous

1

Next

Insurance / Asset Management KPIs



> Custom

PRC Test ▾

Fabrizio Fiocchi



Universal

Economic

Environmental

Social

Custom

Reports

Workflow

900 - Custom

- 901 - Employee incentives & risk taking ▶
- 902 - Employee Inclusion ▶
- 903 - Transparent Information & Fair Advice for Customers ▶
- 904 - Management of the Legal & Regulatory Environment ▶
- 905 - Systemic Risk Management ▶
- 906 - Integration of Environmental, Social, and Governance Risk Factors in Investment Management & Advisory ▶
- 907 - Environmental Risk Exposure ▶
- 908 - Policies Designed to Incentivize Responsible Behavior ▶
- 909 - Plan Performance ▶
- 910 - Systemic Risk Management ▶
- 911 - Integration of Environmental, Social, and Governance Risk Factors in Investment Management ▶
- 912 - Taxonomy ▶

905 - Systemic Risk Management

- 905-1 - Registered and unregistered assets under management  
- 905-2 - Value of collateral received from securities lending and amount received from repurchase agreements involving clients' assets  
- 905-3 - Net exposure to written credit derivatives  
- 905-4 - Tier 1 capital ratio  
- 905-5 - Basel III Liquidity Coverage Ratio (LCR)  

ESGeo: Report & Disclosure



> Reports



Actual 2019 ▾

Fabrizio Fiocchi



Universal

Economic

Environmental

Social

Custom

Reports

Workflow

Reports

Disclosure

Flat Report

Flat Organizational Unit

Flat GRI

Audit Flat Report



Annual average number of contracts

Category	<30				30-50				>50				Total Full Time		Total Part Time	
	Permanent Contracts		Temporary Contracts		Permanent Contracts		Temporary Contracts		Permanent Contracts		Temporary Contracts					
	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time	Full-time	Part-time				
Executives	0,00	0,00	0,00	0,00	97,20	0,00	1,67	0,00	155,72	0,00	3,42	0,00	258,01	0,00		
Women	0,00	0,00	0,00	0,00	24,29	0,00	0,00	0,00	23,84	0,00	0,00	0,00	48,13	0,00		
Men	0,00	0,00	0,00	0,00	72,91	0,00	1,67	0,00	131,88	0,00	3,42	0,00	209,88	0,00		
Technical Managers	2,19	0,00	0,22	0,00	1558,66	4,97	7,40	0,00	845,33	4,94	10,66	0,00	2424,46	9,91		
Women	0,17	0,00	0,00	0,00	522,33	4,97	2,67	0,00	193,49	2,37	1,50	0,00	720,16	7,34		
Men	2,02	0,00	0,22	0,00	1036,33	0,00	4,73	0,00	651,84	2,57	9,16	0,00	1704,30	2,57		
Technicians	1135,81	0,00	216,68	0,03	7828,27	13,55	284,78	1,13	2174,61	6,94	19,56	0,00	11659,71	21,65		
Women	658,53	0,00	75,36	0,00	3257,40	13,22	45,64	1,13	477,82	6,94	1,99	0,00	4516,74	21,29		
Men	477,28	0,00	141,32	0,03	4570,87	0,33	239,14		1696,79	0,00	17,57	0,00	7142,97	0,36		
Administrative staff	20,69	0,00	25,55	0,00	589,99	3,99	106,00	0,34	220,36	0,00	12,72	0,00	975,31	4,33		
Women	10,51	0,00	12,12	0,00	429,79	2,44	40,54	0,20	162,97	0,00	7,97	0,00	663,90	2,64		
Men	10,18	0,00	13,43	0,00	160,20	1,55	65,46	0,14	57,39	0,00	4,75	0,00	311,41	1,69		
Manual workers and junior	296,51	1,72	676,09	67,27	4656,11	31,50	1149,69	86,61	1771,06	9,76	120,27	13,26	8669,73	210,12		
Women	89,19	0,70	270,71	28,18	1362,61	22,85	579,07	55,38	350,76	5,82	62,64	7,97	2714,98	120,90		
Men	207,32	1,02	405,38	39,09	3293,50	8,65	570,62	31,23	1420,30	3,94	57,63	5,29	5954,75	89,22		
General Total	1455,20	1,72	918,54	67,30	14730,23	54,01	1549,54	88,08	5167,08	21,64	166,63	13,26	23987,22	246,01		



Data successfully saved!



ESGeo: Audit



Reports

Universal

Economic

Environmental

Social

Custom

Reports

Flat Report

Flat Organizational Unit

Flat GRI

Audit Flat Report

GRI not assigned by Role

GRI not assigned by Organizational Unit

Organizational Unit - User Role

User Visibility

Workflow Status

Contribution Status

Idar	GRI	SubGRI	KPI	Total_Company	Company	OrgUnit	GRVersion	OrgUnitVersion	Value	Text	Note	Action	DateTimeLastUpdate	UserLastUpdate
0-Social	406	Non discriminatic 406-1	Incidents of discriminati	406-1-2 - Remediation	Repso Group	Asia	GR2018	DNF 2018	1			Insert	1/3/2020 15:06:12 AM	Andrea Molteni
0-Social	406	Non discriminatic 406-1	Incidents of discriminati	406-1-2 - Remediation	Repso Group	North America	GR2018	DNF 2018	2			Insert	1/3/2020 10:05:39 AM	Andrea Molteni
0-Social	406	Non discriminatic 406-1	Incidents of discriminati	406-1-2 - Remediation	Repso Group	North America	GR2018	DNF 2018	1			Insert	1/3/2020 10:05:16 AM	Andrea Molteni
0-Social	406	Non discriminatic 406-1	Incidents of discriminati	406-1-2 - Incident review	Repso Group	Europe	GR2018	DNF 2018	3			Insert	1/3/2020 10:04:29 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Women	Repso Group	North America	GR2018	DNF 2018	83244			Insert	1/3/2020 9:52:11 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Men	Repso Group	North America	GR2018	DNF 2018	78905			Insert	1/3/2020 9:52:11 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Women	Repso Group	North America	GR2018	DNF 2018	108183			Insert	1/3/2020 9:52:11 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-6 - Men	Repso Group	North America	GR2018	DNF 2018	131595			Insert	1/3/2020 9:52:11 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-1 - Women	Repso Group	North America	GR2018	DNF 2018	71015			Insert	1/3/2020 9:52:11 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-2 - Women	Repso Group	North America	GR2018	DNF 2018	84352			Insert	1/3/2020 9:52:11 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-4 - Men	Repso Group	Latin America	GR2018	DNF 2018	59047			Insert	1/3/2020 9:49:49 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-4 - Men	Repso Group	Latin America	GR2018	DNF 2018	28786			Insert	1/3/2020 9:49:49 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-6 - Men	Repso Group	Latin America	GR2018	DNF 2018	84278			Insert	1/3/2020 9:49:49 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Women	Repso Group	Latin America	GR2018	DNF 2018	50221			Insert	1/3/2020 9:49:49 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-2 - Women	Repso Group	Latin America	GR2018	DNF 2018	57331			Insert	1/3/2020 9:49:49 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-1 - Women	Repso Group	Latin America	GR2018	DNF 2018	29054			Insert	1/3/2020 9:49:49 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-2 - Women	Repso Group	Europe	GR2018	DNF 2018	52502			Insert	1/3/2020 9:48:55 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Women	Repso Group	Europe	GR2018	DNF 2018	58272			Insert	1/3/2020 9:48:55 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-4 - Men	Repso Group	Europe	GR2018	DNF 2018	54035			Insert	1/3/2020 9:48:55 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-5 - Men	Repso Group	Europe	GR2018	DNF 2018	77911			Insert	1/3/2020 9:48:55 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-6 - Men	Repso Group	Europe	GR2018	DNF 2018	94612			Insert	1/3/2020 9:48:55 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-1 - Women	Repso Group	Europe	GR2018	DNF 2018	50573			Insert	1/3/2020 9:48:55 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-6 - Men	Repso Group	Asia	GR2018	DNF 2018	79561			Insert	1/3/2020 9:46:13 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-5 - Men	Repso Group	Asia	GR2018	DNF 2018	65780			Insert	1/3/2020 9:46:13 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-4 - Men	Repso Group	Asia	GR2018	DNF 2018	31290			Insert	1/3/2020 9:46:13 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Women	Repso Group	Asia	GR2018	DNF 2018	42154			Insert	1/3/2020 9:46:13 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-2 - Women	Repso Group	Asia	GR2018	DNF 2018	42048			Insert	1/3/2020 9:46:13 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-1 - Women	Repso Group	Asia	GR2018	DNF 2018	26058			Insert	1/3/2020 9:46:13 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-4 - Men	Repso Group	Africa	GR2018	DNF 2018	24784			Insert	1/3/2020 9:45:19 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-5 - Men	Repso Group	Africa	GR2018	DNF 2018	42896			Insert	1/3/2020 9:45:19 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-6 - Men	Repso Group	Africa	GR2018	DNF 2018	50933			Insert	1/3/2020 9:45:19 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-1 - Women	Repso Group	Africa	GR2018	DNF 2018	36471			Insert	1/3/2020 9:45:19 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-2 - Women	Repso Group	Africa	GR2018	DNF 2018	32771			Insert	1/3/2020 9:45:19 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2c	Ratio of basic salary anc	405-2c-3 - Women	Repso Group	Africa	GR2018	DNF 2018	49618			Insert	1/3/2020 9:45:19 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2b	Ratio of basic salary anc	405-2b-5 - Image gap by	Repso Group	North America	GR2018	DNF 2018	5.86			Insert	1/3/2020 9:11:52 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2b	Ratio of basic salary anc	405-2b-4 - Technical ma	Repso Group	North America	GR2018	DNF 2018	147540			Insert	1/3/2020 9:11:52 AM	Andrea Molteni
0-Social	405	Diversity and equ 405-2b	Ratio of basic salary anc	405-2b-6 - Technicians	Repso Group	North America	GR2018	DNF 2018	89156			Insert	1/3/2020 9:11:52 AM	Andrea Molteni

Internal Rating

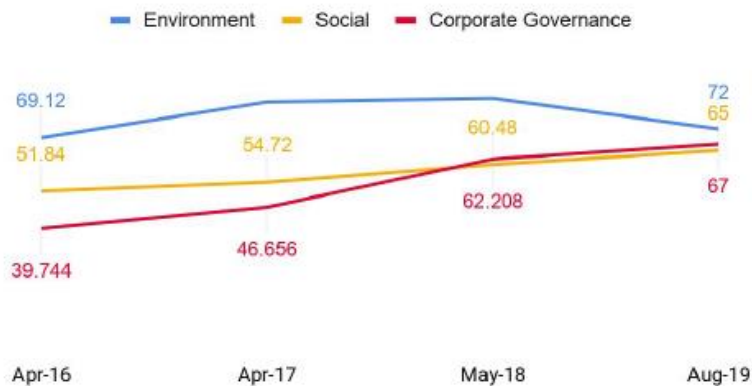


Sector: Energy
 Geographic Area: Europe
 Specific Country: Spain

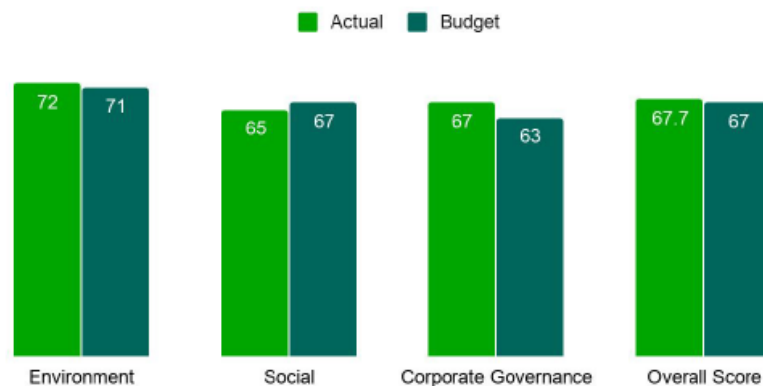
Sustainable Intelligence Internal Scoring

Date: Oct. 21, 2019

ESG Scoring History



Actual ESG KPIs vs Budget



A Sustainability Intelligence Platform

ESGeo is an integrated software application, based on Microsoft Azure, able to cover the end-to-end process of **corporate supply chain sustainability**, from data collection, included workflows and audit, to report production and supply goals monitoring



Supply Materiality matters: corporates, adopting ESG best practices, need to maximize sustainability impacts through the supply chain. Different suppliers have different materiality matrices with different expected impacts based on their activities/location and sustainability plans and actions

Sustainability Intelligence: Machine learning and cluster analysis on available data (es. Listed companies and ratings) allowed to estimate expected impacts and confidential interval for each entities

KPIs Corporate collection: ESGeo is an auditable tool of data collection and workflow, accessible directly by suppliers and auditors. The most material and relevant kpis of the supply chain are measured, managed and controlled in a unique platform

MEASURE



REPORT



COMPARE



IMPROVE

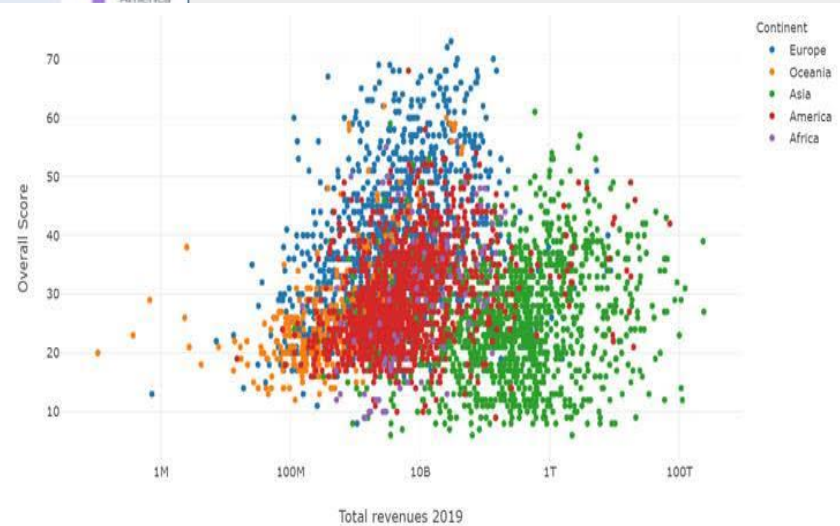
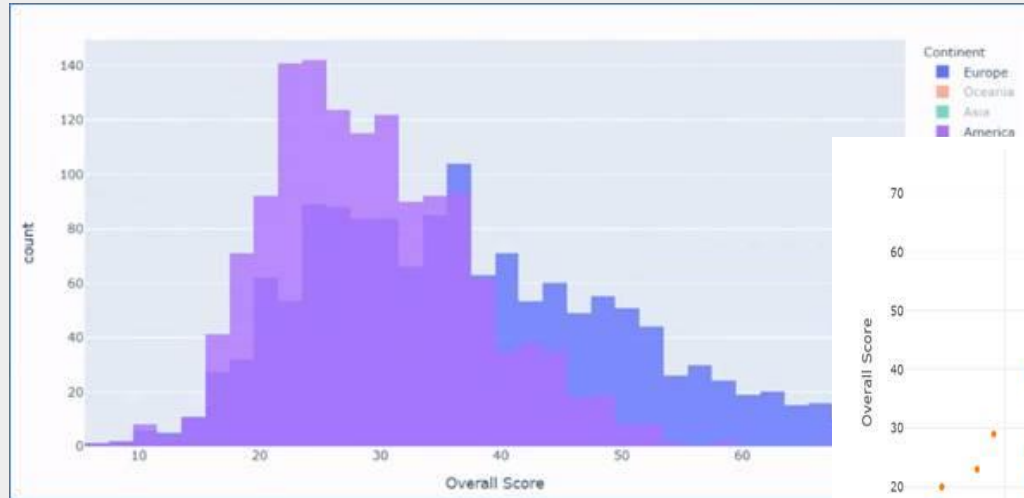
Supply Sustainability Process

Process of Sustainability Assessment:

- 1 Estimate ESG **expected impacts and confidential intervals** of each supplier
- 2 Identify **corporate key performance indicators** of related industry and sector
- 3 **Collect, measure, and aggregate** supply sustainability data by entities
- 4 **Proprietary scoring model**, combining market data and Supply chain data collection
- 5 **Manage and optimize** supply portfolio in terms of sustainability

With ESGeo you get **real-time insightful ESG data for the supply chain**; You can collect measure, aggregate and make budget, in an **auditable and traceable process**.

CLUSTER DATA FEATURES



World MSCI Index

INPUT DATA (X):

- More than 6000 corporates
- Rating scores (Overall, E, S, G)
- No ESG variables (Sales, PE, Capitalizzazione, Settore, Area geografica, etc.)

RUNNING OUT OF SAMPLE (Y):

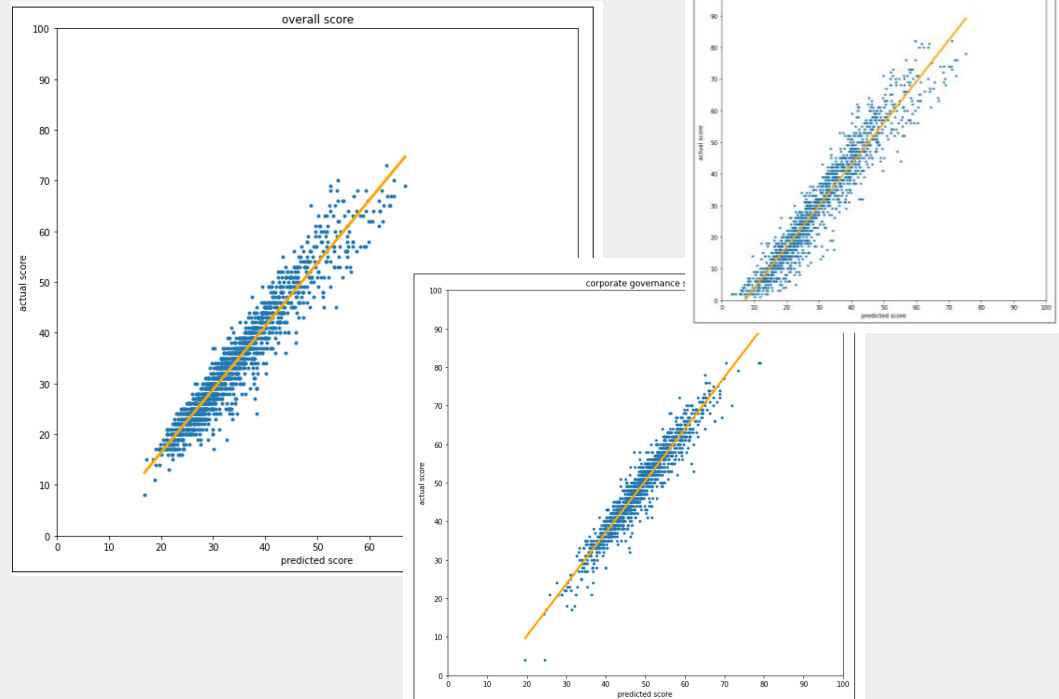
- 10% del campione

RESULTS:

- IN SAMPLE: R^2 (0,8-0,90) Errore medio 4/6
- OUT OF SAMPLE: R^2 (0,60-0,80) Errore medio 6/8

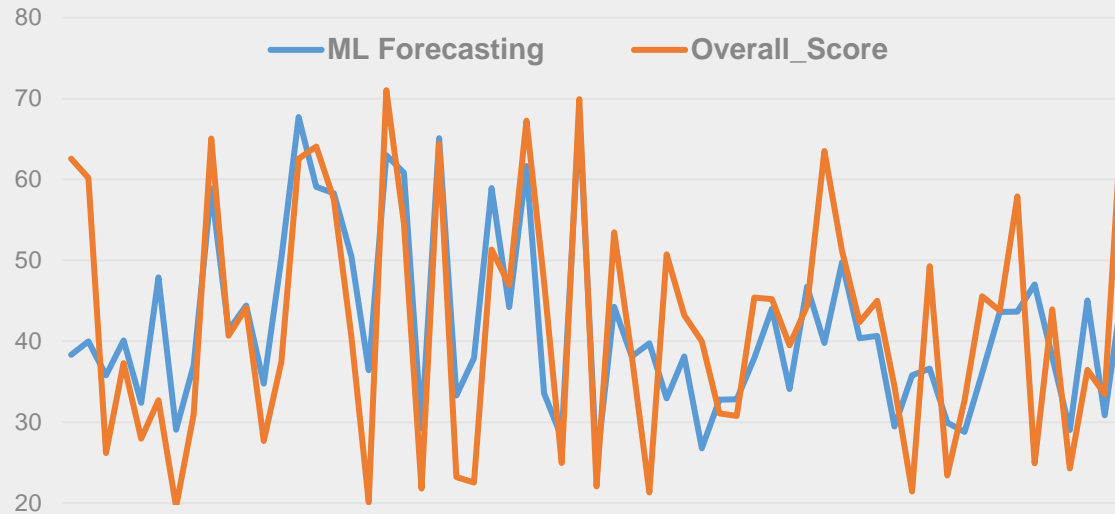
FILTRI (X):

- Outliers
- Missing data



Cluster Analysis & Machine Learning

Out of sample: 61 FTSE MIB holdings



FTSE MIB holdings Rating forecast using financial indicators and public data

Material KPIs

Environmental

Carbon footprint

Energy Intensity

Energy Mix

Water Usage

Recycled Material Use

Organic Products

Social

CEO Pay Ratio

Smart working

Employee Turnover

Gender Diversity

Company nests

Injury Rate

Social Inclusion

Community Development

Governance

Incentivized Pay

Supplier Code of Conduct

Sustainability
Ambassadorship

Data Privacy

Sustainability Reporting

Disclosure Practices

External Assurance

Cluster analysis & KPIs selection

External KPI data collection directly in ESGeo

ESGEO > Custom

Universal Economic Environmental Social Custom Re

935 - ENEL
935-K6.1 - Carbon Footprint

Process: IMR2019 Organization Unit: Corporate B Period: 2019

KPI	Unit of Measurement	2019	Base year	Delta Target
Carbon Footprint Base Line B	TEq	100.00	134.00	20.37

Optimize Supplier or investment Portfolio

Universal Economic Environmental Social Custom Repo

935 - ENEL
935-K6.1 - Carbon Footprint

Process: IMR2019 Organization Unit: Supply Chain Period: 2019

KPI	Unit of Measurement	2019	Base year	Delta Target
Carbon Footprint Base Line A	TEq	193.00	190.00	-5.79
Carbon Footprint Base Line B	TEq	100.00	134.00	7.69
Carbon Footprint Base Line C	TEq	30.00	32.00	-1.87
Carbon Footprint Base Line D	TEq	150.00	300.00	20.00

Attach evidences and files

end-to-end process

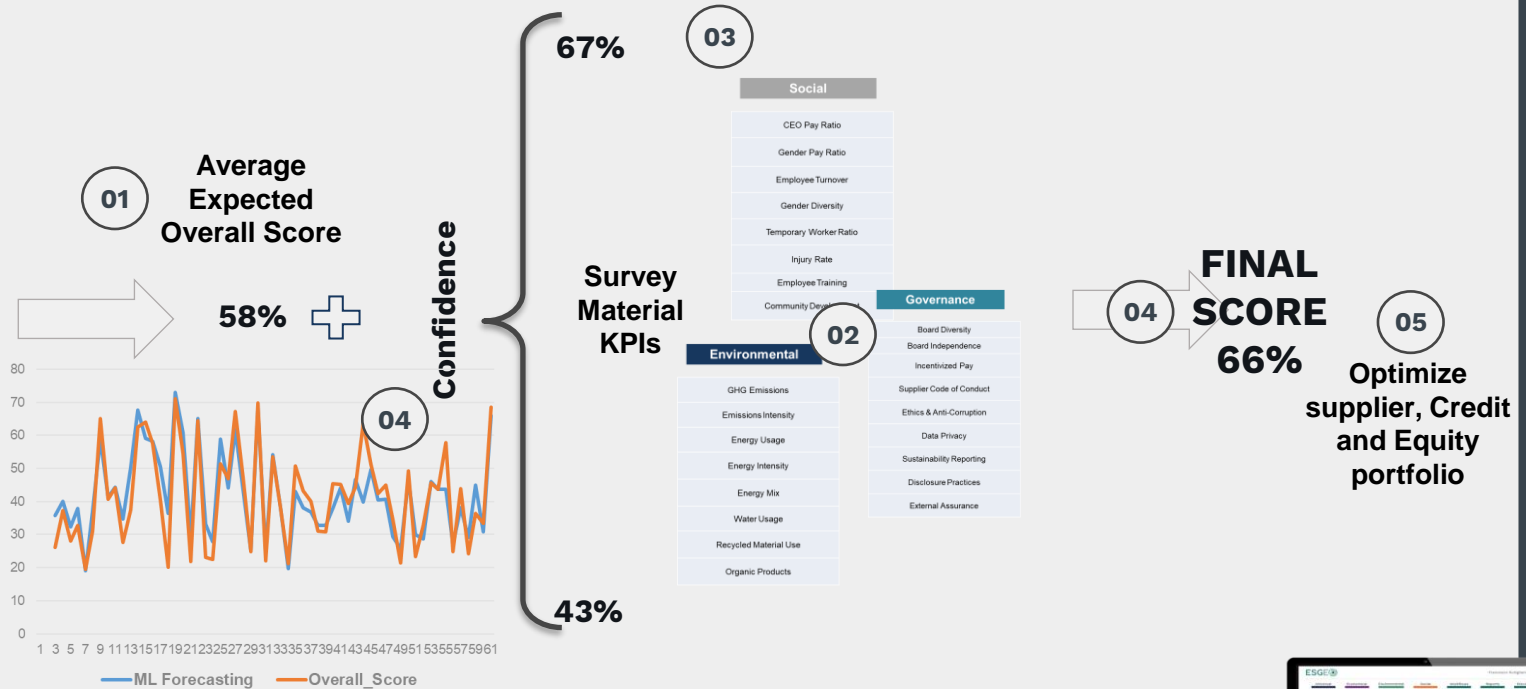


Monitor achievements vs previous years and budgets

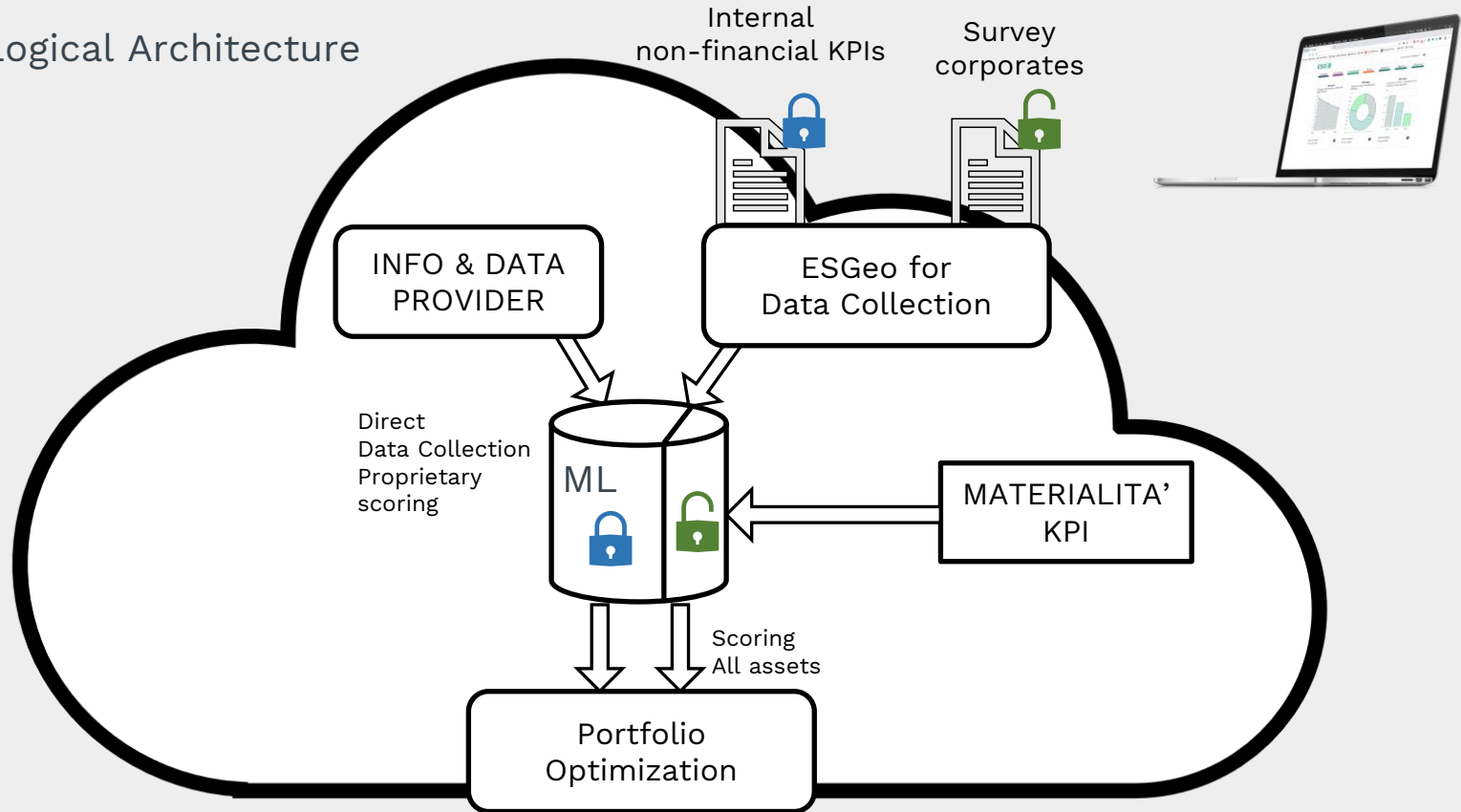
Give feed-back, define new goals and allocate resources

Systematic and Automatic Scoring

CORPORATE
ESG WORLD
LEADER
(COFFE
PRODUCER)



ESGeo Logical Architecture



GRAZIE DELL'ATTENZIONE E DELLE
PREZIOSE DOMANDE !

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ESGeo is a Techedge Group Company



Fabrizio Fiocchi is founder and Chief Executive Officer of ESGeo. He has more than 25 years of experience in Finance: quantitative asset management and investment banking. Prior to founding ESGeo in 2019, Fabrizio was a member of the Management Committee and an Executive Director of Eurizon, Intesa Sanpaolo Asset management company.

Fabrizio earned a Master's degree in Economics & Finance from University of Leeds (UK), a degree in Economics at Università la Sapienza and a BA in Maths.



Francesco Rutigliani is a Partner and the Director of the Financial consolidation Practice at Techedge, Francesco brings more than 20 years of experience in Finance and Accounting Management. Prior to joining Techedge in 2013 Francesco held different position in consulting firms, always focusing on financial management. Francesco earned a Master's degree in Finance from Università Cattolica del Sacro Cuore, Italy.